

## Message Text

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PAGE 01 STATE 242553

12  
ORIGIN NEA-07

INFO OCT-01 PM-03 ISO-00 MC-01 EB-03 L-01 SS-14 SP-02

INR-05 /037 R

DRAFTED BY NEA/ARN:TJCAROLAN:PDW  
APPROVED BY NEA:ADUBS  
PM/SAS:DKEENE (SUBS)

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P 300054Z SEP 76  
FM SECSTATE WASHDC  
TO AMEMBASSY AMMAN PRIORITY

C O N F I D E N T I A L STATE 242553

STADIS/////////////////  
LIMDIS, FOR AMBASSADOR

E.O. 11652: GDS

TAGS: MASS, JO, US

SUBJECT: COMMERCIAL SALE OF TOW LAUNCHERS TO JAF

1. GENERAL FISH ADVISES THAT, SUBSEQUENT TO HIS BRIEF TALK WITH YOU ON SEPT 24, HE WAS SURPRISED TO LEARN THAT EMERSON IS BENT ON PAYING A FEE TO ITS JORDANIAN AGENT IN CONNECTION WITH DOLS 11.7 MILLION COMMERCIAL SALE OF TOW LAUNCHERS TO THE JAF (FOR WHICH A MUNITIONS CONTROL LICENSE WAS ISSUED ON SEPT 20). FISH POINTS OUT THAT PAYMENT OF SUCH A FEE IN CONNECTION WITH THIS OR ANY OTHER SALE FINANCED BY FMS CREDITS WOULD BE INCONSISTENT BOTH WITH DOD POLICY AND WITH WHAT HE UNDERSTANDS TO BE JAF'S OWN POSITION ON SUCH MATTERS,

2. FISH SUGGESTS YOU MAY WISH TO DISCUSS THIS PROBLEM DISCREETLY WITH CINC BIN SHAKER PRIOR TO LATTER'S DEPARTURE FOR NEXT MONTH'S JMC MEETING IN WASHINGTON. HE HOPES, AS DO WE, THAT CINC WILL AGREE TO WORK OUT SOME ARRANGEMENT  
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PAGE 02 STATE 242553

WHEREBY THE FEE-PAYMENT WOULD BE WAIVED. IF THE PROBLEM

CANNOT BE RESOLVED IN THIS WAY, FISH WOULD FEEL OBLIGED TO  
RAISE IT IN THE JMC TALKS AND INDICATE DOD'S UNWILLINGNESS  
TO SUPPORT USE OF FMS CREDITS TO FINANCE THE EMERSON SALE  
UNDER CIRCUMSTANCES OUTLINED ABOVE. ROBINSON

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## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BUSINESSMEN, MILITARY SALES, ANTITANK WEAPONS, FEES  
**Control Number:** n/a  
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**Draft Date:** 30 SEP 1976  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**ISecure:** 1  
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